

Hong Kong Australia Business Association Limited



global association through
**Federation of Hong Kong
Business Associations Worldwide**
ABN 64 108 496 313
www.hkaba.com.au



Through the initiative of the Hong Kong Trade Development Council (HKTDC) and its founding members, the Hong Kong Australia Business Association (HKABA) was established in 1987. Since then, the Association has experienced tremendous growth in terms of membership base and activities. The Association now registers over 800 members in Australia and Hong Kong and has formed its chapters in New South Wales, Victoria, South Australia, Queensland, Western Australia, Canberra and Northern Territory.

Its membership profile cuts across various industry sectors with trading groups as its largest members, Legal Services comes second followed by the Logistics sector. Other major industry groups within the membership base include Accounting, Business Consultancy, Real Estate, Retail, Education and Travel Services. A committee headed by its president governs each of these chapters.

Membership Benefit

The association provides:

- The opportunity for contact between fellow members to exchange and widen business opportunities at networking functions
- A forum for understanding and discussing important business and trade issues at regular seminar/s and meetings addressed by speakers with expertise on relevant subjects
- Opportunity to participate in trade missions to Hong Kong exclusive to HKABA members
- Members only event:
 - Annual Hong Kong Forum Optional side trip to China, as part of HK Forum
 - Annual World SME Expo & Innovation Design Tech
- A regular e-newsletter, the "HK Connect", on activities both in Australia and Hong Kong and the opportunity to develop business through the newsletter
- The opportunity to participate in social functions arranged by the Association such as Chinese New Year cocktails, annual balls, Food & Wine Appreciation dinners, etc.
- Members' rates at AUSTCHAM functions in Hong Kong. Please contact HKABA National Office.
- Free listing on the HKABA website
- Access to HKABA membership database search with a personal login and password
- Benefits secured for members of the Federation of Hong Kong Business Associations Worldwide when travelling to Hong Kong - check them out from the Federation Website at www.hkfederation.org.hk

In addition, the Federation offers:

- Access to database of the Federation
- Complimentary access to HKTDC Trade Fairs
- Discount on Market Research Materials
- Discount on Business Matching Service
- Discount on purchase in HKTDC Design Gallery
- "At Your Service" by SCMP
- "Business Services Directory" by SCMP
- Special rate at Kowloon Shangri-La

Being an associate of the Federation, you can enjoy a wide range of benefits, including access to the Federation's Associates Directory, free admission to HKTDC local trade fairs, discounts at the HKTDC Bookshop and HKTDC Design Gallery, etc.



How to enjoy the benefits?

Become a Federation associate by joining one of the member associations of the Federation

Simply present this Federation card to enjoy the following Federation benefits in Hong Kong

For updated services, please visit the Federation's website:

<http://www.hkfederation.org.hk/benefits/benefits.asp>

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Benefits in Australia

NATIONAL

VOLKSWAGEN Group Australia

The fantastic benefits which will apply to HKABA members are:*

- **Privileged pricing[^]**
- **This program applies to all Volkswagen Passenger Vehicles, Commercial Vehicles and SKODA Vehicles.**
- **Reduced dealer delivery fee – fixed dealer delivery fee at \$1495 unless advised otherwise.**

The above benefits are only applicable on new Volkswagen Passenger and Commercial Vehicles and Škoda Vehicles.

As a member of HKABA you need to show your current membership card to the dealer when purchasing a new Volkswagen vehicle. The office will contact us for verification.

Should you have any questions regarding Volkswagen Corporate Program, please contact Peta Swan at p.swan@barloworld.volkswagen.com.au for more information.

*Corporate Program benefits are not available in conjunction with other sales program or offer.

[^] Varies model by model. For detailed information please enquire your closest dealer.

Terms and Conditions do apply.

Sydney City Lexus

The fantastic benefits which will apply to HKABA members through contact with Jonathan Wu (Brand Ambassador) are:*

- **Privileged pricing[^]**
- **Complimentary 3 year / 60,000km Servicing Package with a new car purchase.**

The above benefits are only applicable on new Lexus Passenger Vehicles purchased by the 31st December 2016.

As a member of HKABA you need to contact Jonathan Wu (0416 031 676 or jonathan.wu@premiumchinafunds.com.au) as well as show your current membership card to the dealer when purchasing a new Lexus vehicle. The office will contact us for verification.

Should you have any questions, please contact Jonathan Wu at jonathan.wu@premiumchinafunds.com.au for more information.

Art Series Hotel

HKABA members enjoy a 10% discount on the best available rate at all Artseries Hotels by using the promotional code “HONG KONG”

www.artserieshotels.com.au

NEW SOUTH WALES

China Travel Service (Aust) Pty. Ltd

5% off of all China Travel Service tour package

Location: Level 1, Suite 3-7, 650 George Street at World Square, Sydney, NSW 2000

Contact person: Tony Liu

Tel: +61 2 9372 0046

Fax: +61 2 9283 9471

E-mail: ctstony@chinatravel.com.au

Website: <http://www.chinatravel.com>.

Golden Century Seafood Restaurant

10% discount on dining at the restaurant

Location: 393-399 Sussex Street Sydney, NSW 2000

Contact person: Eric Wong

Tel: +61 2 9212 3901

E-mail: info@goldencentury.com.au

Website: <http://www.goldencentury.com.au/>

QUEENSLAND

Vincent's Chartered Accountants

Free consultation for HKABA members with an experienced and qualified accountant on insolvency, reconstruction and turnaround services

Level 34, 32 Turbot St Brisbane QLD 4000

Tel: +61 7 3228 4093

Contact: Samuel Lam at slam@vincents.com.au

LWK Pty Ltd Chartered Accountants

1 hour free consultation per HKABA member

Location: Suite 201, Level 2, 65 York Street, Sydney, NSW 2000

Contact person: Victor Kwok

Tel: +61 2 9290 1588

E-mail: reception@lwkca.com

Website: <http://www.lwkca.com/>

ECS International Security and Investigations

General security services, 3 months free monitoring on annual service. Locations: Sydney CBD, China Town, Parramatta, ACT and South Pacific.

Contact person: Millie Liang / Jeremy Johnson

Tel: 1300 767 105

Email: admin@ecsintel.com

Website: <http://www.ecsintel.com>

WESTERN AUSTRALIA

Bar 138 on barrack

All HKABA Members receive 10% off any purchase at any time, just show your Federation card.

138 Barrack Street Perth WA 6000

Contact: Mathew Clarke

Website: www.bar138.com.au

Churchview Estate

10% all products at cellar door for HKABA members

8 Gale Road, Metricup WA 6280

Tel: 08 9755 7200

Email: sharon@churchview.com.au (to get online shop 10% off coupon code)

DeRUCCI Perth

10% all products fro HKABA members

1/488 Scarborough Beach Road Osborne Park WA 6017

Tel: 08 9446 6666

Email: perth@derucci.com

Dickinson Estate Wines

20% discount aff RRP Dickinson Estate Wines for HKABA members purchased by 6 or 12 packs. \$220 per dozen, free postage in Australia

www.dickinsonestate.com.au

Tel: 08 97691080

Email: trevor@dickinsonestate.com.au

L&M Cleaning

One month cleaning service free when you sign up 12 months contract for the for the first year (WA only) Free quotation – 10% residential

12 White St, Osbourne Park, WA 6017

Tel: +61 404626901

Email: lucyluan2002@hotmail.com

Cherie Consultation – Education Department

Free 1 hour education consultation and obligation free per HKABA member

Cherie Consultation – Event Department

Free 1 mock event planning and obligation free per HKABA member 20% off photography services per HKABA member

Cherie Consultation – Design Department

20% off designing services per HKABA member

1/488 Scarborough Beach Road Osborne Park WA 6017

19/ 50 St Georges Tce Perth WA

Tel: +618-63112861

Fax: +618-61620222

Email: info@cherieconsultation.com

HLB Mann Judd

One hour free consultation for HKABA members with an experienced accountant or financial planner/accredited adviser.

Level 4, 130 Stirling Street, Perth, WA 6000

Tel: 08 9227 7500

Email: Lyn Hawkins, Manager Marketing and Business Development

LHawkins@hlbwa.com.au Terry Blenkinsop – Partner, Business Services

TBlenkinsop@hlbwa.com.au

Lust Pearls Pty Ltd

A minimum of 10% discount on any Lust Pearl jewellery sold plus other surprise bonuses

Tel: 08 9325 3109

Email: lust@lustpearls.com

Illutho Pty Ltd**Complimentary initial advisory meeting**

PO Box 505 Northbridge WA 6865

Contact: Nigel Chan

Email: nigel@illutho.com

ISA Group Pty Ltd**ISA Group Pty Ltd offers one hour free visa / migration consultation services for HKABA Members in Western Australia.**

Suite 5, Level 1, 40 Hasler Road Osborne Park, WA, 6017

Tel: +61 8 9346 8888

Email: info@isa.com.au

Ironfish Perth Pty Ltd**Obligation free property investment strategy consultation. VIP & Pre-Public Project Launch opportunities**

104B, Stirling Highway, Nedlands WA 6009

Tel: +618 6399 6688

Email: perth@ironfish.com.au

Perth-Tours WA**Offering Memorable Holiday Experiences, including Unique Day Tours, Accommodation and Transport. Visit to the beaches, national parks and shop for Australian products. 10% discount to members of HKABA.**

28/17 Prowse St. West

E info@perthtourswa.com.au

T +61 8 9286 3081

M +61 432 414 887

Postnet Osborne Park**International/domestic shipping – 10% off public rate (Fedex, DHL, etc)****Private Mailbox Rental – 30% off (12 months contract)****Business Card Printing – 500 pcs starting from \$88.00****Stationery (other) printing 10-20% off on purchase above \$300.00**

Shop 2, 454 Scarborough Beach Road
Osborne Park WA 6017

Tel: +61 8 9444 7785

Email: osbornepark@postnet.com.au

Stanley International College**An obligation free assessment identifying possibilities to receive recognition of prior learning or a free entry-level assessment to any of Stanley College's courses**

171 James St Northbridge WA 6003

Tel: +618 92271797

Fax: +618 92271238

Email: info@stanleycollege.edu.au